



Partner With BlockBrick

Malta's property intelligence platform for serious property professionals.

Malta-First

AI-Assisted

Partner-Led

Compliance-First

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ABOUT

What BlockBrick Is

A Malta-first property intelligence platform connecting serious property professionals with better tools, better data, and better-structured opportunities.

Built For

- Agencies & agents
- Owners & developers
- Valuers & architects
- Legal advisors & property managers

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PLATFORM

Four Pillars



Better Presentation

Professional-grade property showcasing that makes opportunities stand out.



AI-Assisted Analysis

Intelligent tools that surface insights, comparables, and red flags faster.



Partner-Led Process

Every listing guided by verified, qualified property professionals.



Compliance-First

Built around Malta's regulatory framework from the ground up.

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PARTNER BENEFITS

What Partners Get

Better Property Visibility

Structured, professional opportunity pages beyond standard portals.

More Relevant Enquiries

Buyers actively exploring structured property opportunities.

AI-Assisted Reports

Rent estimates, demand signals, renovation notes, risk flags.

Stronger Buyer Confidence

Clear documents, photos, and professional partner input.

Co-Branded Exposure

Properties can show the agency or partner source.

Early Access to Intelligence Tools

Malta-first tools before wider rollout.

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COMMITMENT

The Partner Promise

Technology supports professionals – it does not replace them.

- We do not replace agents or advisors
- We do not bypass agreed partner relationships
- We do not promise returns
- We work through written agreements
- We do not publish opportunities without professional review
- AI assists – partners provide the ground truth

BlockBrick makes the property process more transparent, not more complicated.

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MARKET REALITY

What Partners Deal With Today

Crowded Portals

Many properties look identical online – no differentiation.

Hard to Filter Buyers

Serious buyers are difficult to identify and separate from noise.

Reduced to Price & Location

Property stories get stripped down – context is lost.

Unclear Renovation Potential

Upside is rarely explained clearly to prospective buyers.

International Buyer Gap

Overseas buyers need more confidence before engaging.

Manual Repetition

Agents and owners repeat the same information over and over.

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PARTNER NEEDS

What Better Partners Want

- ☒ Better presentation & more relevant interest
- ☒ Stronger data and area context
- ☒ A way to explain upside and risks clearly
- ☒ Tools that save time
- ☒ A professional platform that builds trust
- ☒ Early positioning in the future of property access

BlockBrick helps turn listings into structured, professionally reviewed property opportunities – without removing the role of the partner.

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THE MODEL

A Partner Layer for Malta

01

Better Property Presentation

Structured listings, professional pages, AI-assisted summaries, area notes, and clear buyer context.

02

AI-Assisted Analysis

Rent estimates, renovation notes, demand signals, risk flags, and opportunity scoring.

03

Relevant Enquiry Flow

Attract serious buyers, developers, and future approved platform users, subject to legal and regulatory approval.

04

Future-Ready Positioning

Part of a Malta-first ecosystem preparing for compliant future property access, subject to legal and regulatory approval.

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PARTNERS

Who We Work With

Real Estate Agencies & Agents

Submit properties, receive enquiries, build visibility.

Property Owners & Developers

Showcase professionally, reach structured access audiences.

Valuers & Surveyors

Support verified pricing, condition checks, due diligence.

Architects & Contractors

Assess renovation potential, feasibility, cost ranges.

Legal & Compliance Advisors

Ownership checks, title review, regulatory guidance.

Property Managers

Rental assumptions, management costs, maintenance planning.

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AGENCIES

For Agencies

Immediate Benefits

- Launch Exposure – feature selected properties during launch phase
- Relevant Enquiries – attract buyers exploring structured opportunities
- AI-Assisted Reports – summaries on demand, rent, renovation, risk
- International Buyer Confidence – more professional than standard portals

Strategic Benefits

- Pitch Listings Better – show serious property analysis to sellers
- Partner Recognition – agency attribution where agreed
- Early Partner Status – among the first recognised Malta partners

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OWNERS & DEVELOPERS

For Owners & Developers

Tell the Full Story

Show location, renovation status, demand, rental assumptions, and buyer fit.

Showcase Development Potential

Explain unfinished or renovation properties more clearly.

Reach a New Audience

Buyers interested in property ownership, data, and future structured access.

Improve Buyer Confidence

Clear documents, photos, checks, and professional partner input.

Prepare for Future Models

Selected properties may later be assessed for regulated access, subject to legal and regulatory approval.

- ❏ BlockBrick does not guarantee a sale, valuation, or buyer demand. It improves how opportunities are structured and presented.

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LAUNCH

What Partners Get at Launch

Selected Property Exposure

Featured on the BlockBrick platform during launch.

AI-Assisted Opportunity Reports

Rent estimates, demand signals, renovation notes, risk flags.

Missing-Data Checks

Clear flags on what is incomplete before a property is shown.

Co-Branded Property Pages

Partner branding and attribution where agreed.

Buyer & Enquirer Routing

Serious interest directed through proper partner channels.

Early Partner Status

Recognised as a founding partner in Malta's property intelligence network.

Platform Input

Shape tools, workflows, and standards before wider rollout.

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Common Partner Questions

Are you replacing estate agents?

No. Agents remain essential to every seriously reviewed opportunity.

Will you take my listing?

No. Nothing is published without your involvement.

Do I lose my commission?

No. Commercial terms are agreed clearly before any process begins.

Can I submit only a few properties first?

Yes. The pilot starts with 3-5 properties.

Will BlockBrick guarantee a sale?

No. It improves structure, visibility, and analysis – not outcomes.

Is regulated access already live?

No. Subject to legal and regulatory approval.

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PROCESS

From Property to Opportunity

01

Source

Partner shares property details, photos, price, documents, and owner expectations.

02

Analyse

AI flags missing data, rent assumptions, demand signals, and risk.

03

Review

Legal, valuation, and compliance input added before any opportunity is shown.

04

Publish & Discuss

Interested parties enquire, request information, or book a partner discussion.

No property advances without clear data, professional review, and appropriate compliance checks.

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AI TOOLS

AI Tools Built Around Professional Review

Opportunity Scout

Identifies properties based on price, location, demand, and renovation potential.

Missing Data Checker

Flags what is incomplete before a property is shown.

Rental Assumption Assistant

Estimates long-let, short-let, and area demand.

Risk & Assumption Checker

Highlights unclear pricing, renovation risk, and weak documentation.

Partner Report Builder

Clean summaries for discussions with buyers, sellers, and advisors.

Human Review Layer

Partners remain involved before any serious opportunity is presented.

 *AI does not approve properties. It helps partners work faster, clearer, and more transparently.*

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DATA

Better Data Creates Better Opportunities

Core Property Data

- Location, asking price, property type, size, and condition
- Outdoor space, parking, renovation year
- Photos, videos, floor plans, rental history

Opportunity Data

- Estimated rent – short-let and long-let suitability
- Renovation needs, permits, known risks
- Comparable sales, management costs, professional valuation

If data is missing, BlockBrick flags it clearly instead of hiding uncertainty.

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COMMERCIAL

Commercial Model

Launch-Stage Terms

No Upfront Listing Fees

Collaborations can start without upfront costs.

Referral Arrangements Case by Case

Where legally allowed, agreed individually in writing.

Agencies Retain Their Role

Partners keep their professional position in the transaction.

All Fees Agreed in Writing

Fees, commissions, and revenue sharing legally reviewed before active.

No Undisclosed Fees or Bypassing

No commercial promises outside written agreements.

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FUTURE

Future Professional Opportunities

Subject to legal and regulatory approval

Valuation & Due Diligence

As the pipeline grows.

Legal & Compliance Advisory

As the platform develops.

Property Management

For approved opportunities on the platform.

Renovation & Contractor Pipeline

As properties are assessed and prepared.

Ongoing Reporting & Advisory

For partners embedded in the platform.

Sourcing & Referral Fees

Where legally permitted and commercially agreed in writing.

All future arrangements remain subject to legal and regulatory requirements and must be agreed in writing.

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RESOURCES

The BlockBrick Partner Pack

→ Property Submission Form

Submit property details, photos, and documents.

→ Data Checklist

What BlockBrick needs to build a strong opportunity page.

→ Photo & Document Checklist

Photos, floor plans, ownership documents, permits.

→ AI-Assisted Report Sample

Example property intelligence report.

→ Opportunity Page Example

What a structured BlockBrick page looks like to buyers.

→ Partner FAQ

Answers to common questions from agencies, owners, and advisors.

→ Pilot Agreement Outline

Simple terms for a pilot partnership, legally reviewed before signing.

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GET STARTED

Start With 3-5 Properties

We are now speaking with selected partners for launch-stage collaboration.

Who We Are Looking For

- Real estate agencies and independent agents
- Property owners and developers
- Valuers and architects
- Contractors and legal advisors
- Property managers and strategic property partners

Submit 3-5 Properties

Request the Partner Pack

Book a Partner Discussion

Explore Early Partner Status

hello@blockbrick.eu · blockbrick.eu

Start small. Test the workflow. Build Malta's property intelligence network together.

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