



Partner With BlockBrick

A Malta-first property intelligence platform built to help professionals source, showcase, analyse, and prepare better property opportunities.

BlockBrick is a Malta-first property intelligence platform connecting serious property professionals with better tools, better data, and better-structured opportunities. Built for agencies, owners, developers, valuers, architects, legal advisors, and property managers.



Better Presentation

Professional-grade property showcasing that makes opportunities stand out.



AI-Assisted Analysis

Intelligent tools that surface insights, comparables, and red flags faster.



Partner-Led Process

Every listing and deal is guided by verified, qualified property professionals.



Compliance-First

Built around Malta's regulatory framework from the ground up – not bolted on.

MALTA-FIRST

AI-ASSISTED

PARTNER-LED

COMPLIANCE-FIRST

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What Partners Get From BlockBrick

Within the first conversation, every partner should understand exactly what BlockBrick brings to the table.

Better Property Visibility

Structured, professional opportunity pages that go beyond standard portal listings.

More Relevant Enquiries

Buyers and enquirers actively exploring structured property opportunities.

AI-Assisted Property Reports

Rent estimates, demand signals, renovation notes, risk flags, and missing-data checks.

Stronger Buyer Confidence

Clear documents, assumptions, photos, and professional partner input reduce uncertainty.

Co-Branded Exposure

Properties can show the agency or partner source where appropriate.

Potential Future Referral Arrangements

Where legally allowed and commercially agreed in writing.

Early Access to Intelligence Tools

Malta-first property intelligence tools before wider rollout.

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The Partner Promise: Technology Supports Professionals

BlockBrick is built around professional partners – not around replacing them. Technology can improve discovery, analysis, and transparency. Trusted local professionals remain essential.

- We do not replace agents or advisors
- We do not publish serious opportunities without professional review
- We do not bypass agreed partner relationships
- We do not hide assumptions
- We do not promise returns
- Partners keep their professional role in the process
- We work through written agreements
- AI assists – partners provide the ground truth

BlockBrick should make the property process more transparent, not more complicated.

Good Properties Are Harder to Stand Out Online

What Partners Deal With Today

- Crowded listing portals – many properties look the same online
- Serious buyers are difficult to filter
- Property stories often get reduced to price and location
- Renovation potential is not always explained clearly
- International buyers need more confidence before engaging
- Agents and owners often repeat the same information manually

What Better Partners Want

- Better property presentation and more relevant interest
- Stronger data and area context
- A way to explain upside and risks clearly
- Tools that save time
- A professional platform that builds trust
- Early positioning in the future of property access

❗ BlockBrick helps turn listings into structured, professionally reviewed property opportunities – without removing the role of the partner.

A Partner Layer for Malta Property Opportunities

1. Better Property Presentation

Structured listings, professional opportunity pages, photos, key facts, AI-assisted summaries, area notes, and clear buyer context.

2. AI-Assisted Analysis

Estimated rent, renovation notes, demand signals, area comparison, risk flags, missing data checks, and opportunity scoring.

3. Relevant Enquiry Flow

BlockBrick can help partners attract serious property buyers, developers, and future approved platform users, subject to legal and regulatory approval.

4. Future-Ready Positioning

Partners become part of a Malta-first ecosystem preparing for compliant future property access – subject to legal and regulatory approval.

BlockBrick gives partners more visibility, better data, and a more professional way to explain property opportunities.

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Who We Want to Work With

The stronger the partner network, the stronger the platform becomes.

Real Estate Agencies & Agents

Submit properties, receive relevant enquiries, build visibility, and collaborate on market insights.

Property Owners & Developers

Showcase properties professionally and reach buyers or structured-access audiences.

Valuers & Surveyors

Support verified pricing, valuation confidence, condition checks, and due diligence.

Architects & Contractors

Help assess renovation potential, feasibility, cost ranges, and restoration opportunities.

Legal & Compliance Advisors

Support ownership checks, title review, structure, regulatory guidance, and future platform readiness.

Property Managers

Support rental assumptions, management costs, maintenance planning, and future managed properties.

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For Agencies: More Visibility, Relevant Enquiries, Stronger Property Stories

Immediate Agency Benefits

Launch Exposure

Feature selected properties on BlockBrick during the launch phase.

Relevant Enquiries

Attract buyers and partners actively exploring structured property opportunities.

Property Intelligence Reports

AI-assisted summaries explaining demand, rent potential, renovation upside, risks, and missing information.

International Buyer Confidence

A more professional digital layer gives international buyers more confidence than standard portals.

Strategic Agency Benefits

Pitch Listings Better to Sellers

Give agents a new way to show serious property analysis and differentiate premium or unusual properties.

Partner Recognition

Properties can show the agency or partner source where appropriate.

Early Recognised Partner Status

Agencies that join early can be among the first recognised Malta partners in a new property intelligence model.

Potential Future Referral Arrangements

Where legally allowed and commercially agreed in writing, partners may benefit from referral or sourcing arrangements.

All commercial arrangements are subject to written agreement and legal review.

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For Owners & Developers: Better Presentation and Wider Reach

Tell the Full Story

Go beyond basic listing details by showing location, renovation status, demand, rental assumptions, future use cases, and potential buyer fit.

Showcase Development Potential

For unfinished, underused, or renovation properties, BlockBrick can help explain the opportunity more clearly.

Reach a New Audience

BlockBrick is building an audience interested in property ownership, data, and future structured access.

Improve Buyer Confidence

Clear documents, assumptions, photos, checks, and professional partner input can reduce uncertainty.

Prepare for Future Models

Selected properties may later be assessed for regulated access, subject to legal and regulatory approval.

 *BlockBrick does not guarantee a sale, valuation, or buyer demand. It improves how opportunities are structured and presented.*

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What Partners Get During Launch

Partners who join during the launch phase receive direct access to BlockBrick's early tools and positioning.

Selected Property Exposure

Featured on the BlockBrick platform during the launch phase.

AI-Assisted Opportunity Reports

Rent estimates, demand signals, renovation notes, and risk flags for each property.

Missing-Data Checks

Clear flags on what is incomplete before a property is shown as a seriously reviewed opportunity.

Co-Branded Property Pages

Where appropriate and agreed, properties carry partner branding and attribution.

Buyer & Enquirer Routing

Serious interest directed through proper partner channels, not bypassed.

Feedback on Positioning

How each property is presented and what can be improved for stronger results.

Early Partner Status

Recognised as a founding partner in Malta's property intelligence network.

Platform Input

Opportunity to shape tools, workflows, and standards before wider rollout.

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Common Partner Questions

Are you replacing estate agents?

No. BlockBrick is built around partners. Agents remain essential to every seriously reviewed property opportunity.

Will you take my listing?

No. Listings and relationships are handled through agreed partner terms. Nothing is published without your involvement.

Do I lose my commission?

No. Commercial terms are agreed clearly before any serious process begins.

Can I submit only a few properties first?

Yes. The pilot starts with 3–5 properties. There is no pressure to submit more until the workflow is proven.

Will BlockBrick guarantee a sale or buyer demand?

No. It improves structure, visibility, and analysis – not outcomes.

Is regulated access already live?

No. Future structured access is subject to legal and regulatory approval and is not currently active.

From Partner Property to Structured Opportunity



Source – Partner Property Submitted

Partner shares property details, photos, price, location, documents, renovation status, and owner expectations.



Review – Professional Partner Review

Legal, valuation, planning, and compliance input added where needed before any opportunity is shown.



Future Regulated Review

Where suitable, selected properties may later enter deeper due diligence for future regulated access, subject to legal and regulatory approval.



Analyse – AI-Assisted Checks

Missing data flags, rent assumptions, demand signals, area context, renovation signals, and risk flags.



Publish & Discuss – Structured Opportunity & Enquiry

Interested parties can enquire, request more information, or book a partner discussion.



No property advances without clear data, professional review, and appropriate compliance checks.

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AI-Assisted Tools Built Around Professional Review

Opportunity Scout

Identifies interesting properties based on price, location, demand, renovation potential, and partner input.

Missing Data Checker

Flags what is incomplete before a property is shown as a seriously reviewed opportunity.

Rental Assumption Assistant

Helps estimate long-let, short-let, and area demand assumptions using available data.

Risk & Assumption Checker

Highlights unclear pricing, unrealistic rent assumptions, renovation risk, planning uncertainty, or weak documentation.

Partner Report Builder

Creates clean summaries that partners can use in discussions with buyers, sellers, and advisors.

Human Review Layer

Ensures professional partners remain involved before any serious opportunity is presented.

AI does not approve properties. It helps partners work faster, clearer, and more transparently.

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Better Data Creates Better Opportunities

If data is missing, BlockBrick flags it clearly instead of hiding uncertainty.

Core Property Data

- Location and area
- Asking price
- Property type, bedrooms, bathrooms, and internal size
- Outdoor space and parking
- Ownership status and condition
- Renovation year
- Photos, videos, and floor plans where available
- Rental history and current vacancy status

Opportunity Data

- Estimated rent – short-let and long-let suitability
- Renovation needs and nearby amenities
- Permits or planning notes
- Known issues or risks
- Comparable sales or listings
- Management costs
- Professional valuation if available

Commercial Model & Partner Upside

BlockBrick's commercial approach is designed to be transparent, compliant, and fair to professional partners at every stage.

Launch-Stage Terms

No Upfront Listing Fees

Collaborations can start without upfront costs during the launch phase.

Referral Arrangements Case by Case

Where legally allowed and commercially appropriate, agreed individually in writing.

Agencies Retain Their Role

Partners keep their professional position in the transaction where agreed.

All Fees Agreed in Writing

Fees, commissions, referrals, and revenue sharing must be agreed in writing and legally reviewed before any arrangement is active.

No Undisclosed Fees or Bypassing

No undisclosed fees, no bypassing partners, no commercial promises outside written agreements.

Future Professional Opportunities *(Subject to legal and regulatory approval)*

Valuation & Due Diligence

Valuation and due diligence work as the pipeline grows.

Legal & Compliance Advisory

Legal and compliance advisory roles as the platform develops.

Property Management

Property management for approved opportunities on the platform.

Renovation & Contractor Pipeline

Contractor and renovation pipeline as properties are assessed and prepared.

Ongoing Reporting & Advisory

Ongoing reporting and advisory work for partners embedded in the platform.

Sourcing & Referral Fees

Where legally permitted and commercially agreed in writing.

All future commercial arrangements remain subject to legal and regulatory requirements and must be agreed in writing.

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The BlockBrick Partner Pack

Everything a partner needs to start the conversation and submit their first properties.

Property Submission Form

Simple structured form to submit property details, photos, and documents.

Data Checklist

Clear list of what information BlockBrick needs to build a strong opportunity page.

Photo & Document Checklist

What to include: photos, floor plans, ownership documents, permits, and condition notes.

AI-Assisted Report Sample

Example of the property intelligence report BlockBrick produces for each opportunity.

Opportunity Page Example

What a structured BlockBrick property page looks like to buyers and enquirers.

Partner FAQ

Answers to the most common questions from agencies, owners, and advisors.

Pilot Agreement Outline

A simple outline of the terms for a pilot partnership, reviewed legally before signing.

Partner Discussion Booking

Direct link to book a call with the BlockBrick team.

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Start With 3–5 Properties

We are now speaking with selected partners for launch-stage collaboration.

Who We Are Looking For

- Real estate agencies and independent agents
- Property owners and developers
- Valuers and architects
- Contractors and legal advisors
- Property managers and strategic property partners

Get Started

**Submit 3–5
Properties**

**Request the
Partner Pack**

**Book a
Partner
Discussion**

Explore Early Partner Status



hello@blockbrick.eu · blockbrick.eu

Start small. Test the workflow. Build Malta's property intelligence network together.

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